

Message Text

LIMITED OFFICIAL USE

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LIMITED OFFICIAL USE ATHENS 13532

E.O. 11652: N/A
TAGS: BENC, GR
SUBJECT: MAJOR PROJECT: ATHENS AIRPORT CONSULTING CONTRACT

REF: (A) STATE 303708, (B) STATE 297155, (C) ATHENS 13284

1. IN CONVERSATION WITH EMBOFF DECEMBER 22, GOVERNOR DEROS OF HCAA SAID THAT HCAA EVALUATION AND SHORTLIST OF THREE FIRMS INCLUDING TWO US BIDDERS WAS ON DESK OF MINISTER VOYATZIS. HCAA HAD HAD RECENT DISCUSSIONS WITH THE MINISTER CONCERNING THESE BIDS AND DEROS SAID THAT THERE MAY BE FURTHER DISCUSSIONS BEFORE A DECISION IS REACHED. IN REPLY TO OUR INQUIRY AS TO THE POSSIBILITY THAT THE CONSULTANCY COMPETITION MIGHT BE CANCELLED AND PACKAGE AWARDED DIRECTLY, DEROS INDICATED THAT IT WAS UNLIKELY AND THAT THESE PROJECTS "ARE NOT NORMALLY HANDLED THAT WAY". DEROS NOTED, HOWEVER, THAT FINAL DECISION WILL BE MADE BY MINISTER VOYATZIS.

2. MINISTER VOYATZIS HAS BEEN UNAVAILABLE IN RECENT DAYS BUT THE EMBASSY IS SEEKING EARLY APPOINTMENT WITH HIM TO DISCUSS CONSULTANCY PROJECT AND OTHER PROJECTS OF INTEREST SUCH AS THE FAA BID ON THE ATC STUDY, ATHENS METRO AND OUR JANUARY 1977 TECHNICAL SEMINAR ON ATC EQUIPMENT.

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